



“We choose International Baler because of the bale weights and density of the bales produced and the terrific reliability of the machines.”  
- Ben Collins, Collins Metal Co.,  
Forest City, N.C.

## LOYALTY THAT’S EARNED

**Collins Metal Co., Forest City, N.C., says International Baler has earned its loyalty for more than three decades.**

The Collins family and its employees at Collins Metal Co., Forest City, N.C., have worked hard to keep the scrap metal flowing into their yard despite wider economic conditions. According to Ben Collins, ferrous and nonferrous scrap has continued to pour into the facility in healthy amounts. The company was started by Ben’s grandfather in 1930 and is now run by Ben’s father William (Berry) Collins and his uncle Allen Collins.

When volume growth caused the company to buy two new vertical balers to meet its nonferrous processing needs, there was little question the company would turn to International Baler Co. (IB) for its solution.

According to Ben, who is 29, the company has been running its oldest IB SMB-36 vertical baler for more than 30 years of trouble-free performance. “Our oldest International Baler is a small vertical model that’s older than I am. We bought another one that same size in 2009, and they both stay busy baling bare bright No. 1 and No. 2 copper, as well as some insulated wire.”

In August of 2009, Collins Metal took delivery of a larger IB vertical baler, the SMB-6010-xhd, and immediately put it to work baling a wide variety of aluminum scrap. According to Ben, the new IB model bales “everything from painted aluminum to extruded aluminum, MLC and old sheet, plus radiators as well as baling any kind of wire or cable we put into it—pretty much anything we put in there, it’ll bale it.”

Since the SMB-6010-xhd was acquired, Ben says it has been running eight hours per day while needing very little service attention. The small footprint of the vertical baler and its unexpected power have been ideal for Collins Metal Co.’s tight location. “We’ve been complimented by the consumers and wholesalers who buy our bales. They’re amazed that those bales are being produced with a vertical baler,” says Ben.



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