

EYE FOR INNOVATION

Montgomery Scrap Corp., Rockville, Md., was drawn to International Baler's innovative features and quality construction.



“We looked at many different manufacturers and were impressed with the quality of construction and the level of innovation in the machine.”

**– Ben Caffee,
general manager,
Montgomery
Scrap Corp.**

Montgomery Scrap Corp. (MSC), Rockville, Md., is a full-service scrap metal recycling company serving the Mid-Atlantic region. The company, which has been in business since 1949, purchases scrap metal from customers across seven states and sells material to consumers throughout the United States and beyond. MSC's clients include Washington-area defense contractors, biotech companies, government agencies and public utilities throughout the Mid-Atlantic region as well as retail customers.

In addition to processing ferrous scrap, MSC also processes a range of nonferrous metals, including aluminum, copper and brass.

Ben Caffee, general manager of MSC, says that when it came time for the company to upgrade its nonferrous baling equipment, he shopped around extensively before settling on the TR-13-T100HP model from International Baler (IB), Jacksonville, Fla. “We looked at many different manufacturers and were impressed with the quality of construction and the level of innovation in the machine,” he says.

MSC will use its new TR-13-T100HP to bale aluminum, copper and copper wires primarily, Caffee says. The IB TR-13-T100HP is a two-ram baler that features twin 100-horsepower motors, an innovative shear design and easy operation. IB uses a heavy-duty box section frame design combined with a standard bale door/bale release system that is designed to ensure maximum bale density.

IB dealer BE Equipment, headquartered in Quakertown, Pa., recently completed installation of the new baler at MSC's yard. Caffee says he expects the baler to positively affect the company's overall efficiency when it's running at full capacity. “We hope that the configuration will force us to prepare material better and improve our utilization rate,” he adds.

Based on his initial experience with the TR-13-T100HP, Caffee is impressed, saying, depending on the material being processed, the bales are as dense as those the company is producing with its other baler, which features a 16-inch ram. “We are impressed that we can still get close to 3,000-pound bales of aluminum litho plate,” he adds. “The bales look very good. I'm pleased with what I am seeing so far.”

